Accenture

Seats	Prices per Month									
		Base Contract Period (5 Years)					Option 1 (Exercised)	Option 2	
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9
1. Voice Seats:	Pricing									
A. Price per Seat	Basis									
1 Limited	seat	\$50.76	\$44.49	\$42.20	\$38.07	\$35.23	\$36.29	\$36.29	\$36.29	\$36.29
2 Basic	seat	\$53.43	\$46.83	\$44.42	\$40.07	\$37.08	\$38.20	\$38.20	\$38.20	\$38.20
3 Receptionist/Operator	seat	\$58.78	\$51.52	\$48.87	\$44.08	\$40.79	\$42.02	\$42.02	\$42.02	\$42.02
4 Executive	seat	\$56.11	\$49.18	\$46.65	\$42.08	\$38.94	\$40.11	\$40.11	\$40.11	\$40.11
5 Call Center Basic Agei	seat	\$86.29	\$79.69	\$77.28	\$72.93	\$69.94	\$72.04	\$72.04	\$72.04	\$72.04
6 Call Center Enhanced	seat	\$86.29	\$79.69	\$77.28	\$72.93	\$69.94	\$72.04	\$72.04	\$72.04	\$72.04
7 Call Center Supervisor	seat	\$91.64	\$84.38	\$81.73	\$76.94	\$73.65	\$75.86	\$75.86	\$75.86	\$75.86
8 Elevator	seat	\$53.43	\$46.83	\$44.42	\$40.07	\$37.08	\$38.20	\$38.20	\$38.20	\$38.20
9 Emergency	seat	\$53.43	\$46.83	\$44.42	\$40.07	\$37.08	\$38.20	\$38.20	\$38.20	\$38.20
10 Guest	seat	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00
B. Per Seat Price Adjustments										
1 Additional Lines	line	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$4.00	\$4.00	\$4.00	\$4.00
2 22 Button Add-On Mod		\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
3 Additional MACs	MAC	\$15.00	\$15.00	\$16.00	\$16.00	\$17.00	\$18.00	\$18.00	\$19.00	\$20.00
4 Predictive Dialers (Cal	seat	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00	\$10.00	\$10.00	\$10.00	\$10.00
5 IVR (Call Centers)	seat	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$8.00	\$8.00	\$8.00	\$8.00
6 CTI (Call Centers)	seat	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$25.00	\$25.00	\$25.00	\$25.00
7 Per seat adjustment	10% seat			-\$0.02	-\$0.02	-\$0.02	-\$0.02	-\$0.02	-\$0.02	-\$0.02
for each 10%	increase									
8 Per seat adjustment	10% seat			\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03
for each 10%	decrease									
C. Infrastructure Charges:*										
1 Limited	seat	\$0.00	\$6.27	\$8.56	\$12.69	\$15.53	\$14.47	\$14.47	\$14.47	\$14.47
2 Basic	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$15.23	\$15.23	\$15.23	\$15.23
3 Receptionist/Operator	seat	\$0.00	\$7.26	\$9.91	\$14.70	\$17.99	\$16.76	\$16.76	\$16.76	\$16.76
4 Executive	seat	\$0.00	\$6.93	\$9.46	\$14.03	\$17.17	\$16.00	\$16.00	\$16.00	\$16.00
5 Call Center Basic Ager	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$14.25	\$14.25	\$14.25	\$14.25
6 Call Center Enhanced	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$14.25	\$14.25		\$14.25
7 Call Center Supervisor	seat	\$0.00	\$7.26	\$9.91	\$14.70	\$17.99	\$15.78	\$15.78	\$15.78	\$15.78
8 Elevator	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$15.23	\$15.23	\$15.23	\$15.23
9 Emergency	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$15.23	\$15.23	\$15.23	\$15.23
10 Guest	seat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
11 Centrex	per occur	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Seats		Prices per Month									
			Base Con	tract Period	d (5 Years)		Option 1 (Exercised)	Opti	on 2	
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	
2. IPT/VoIP Seats:											
A. Price per Seat											
1 Limited	seat	\$50.76	\$44.49	\$42.20	\$38.07	\$35.23	\$36.29	\$36.29	\$36.29	\$36.29	
2 Basic	seat	\$53.43	\$46.83	\$44.42	\$40.07	\$37.08	\$38.20	\$38.20	\$38.20	\$38.20	
3 Receptionist/Operator	seat	\$58.78	\$51.52	\$48.87	\$44.08	\$40.79	\$42.02	\$42.02	\$42.02	\$42.02	
4 Executive	seat	\$56.11	\$49.18	\$46.65	\$42.08	\$38.94	\$40.11	\$40.11	\$40.11	\$40.11	
5 Call Center Basic Ager	seat	\$86.29	\$79.69	\$77.28	\$72.93	\$69.94	\$72.04	\$72.04	\$72.04	\$72.04	
6 Call Center Enhanced	seat	\$86.29	\$79.69	\$77.28	\$72.93	\$69.94	\$72.04	\$72.04	\$72.04	\$72.04	
7 Call Center Supervisor	seat	\$91.64	\$84.38	\$81.73	\$76.94	\$73.65	\$75.86	\$75.86	\$75.86	\$75.86	
8 Elevator	seat	\$53.43	\$46.83	\$44.42	\$40.07	\$37.08	\$38.20	\$38.20	\$38.20	\$38.20	
9 Emergency	seat	\$53.43	\$46.83	\$44.42	\$40.07	\$37.08	\$38.20	\$38.20	\$38.20	\$38.20	
10 Guest	seat	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	
B. Per Seat Price Adjustments											
1 Additional	line	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$4.00	\$4.00	\$4.00	\$4.00	
2 22 Button Add-On Mod	module	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	
3 Additional MACs	MAC	\$15.00	\$15.00	\$16.00	\$16.00	\$17.00	\$18.00	\$18.00	\$19.00	\$20.00	
4 Predictive Dialers (Cal	seat	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00	\$10.00	\$10.00	\$10.00	\$10.00	
5 IVR (Call Centers)	seat	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$8.00	\$8.00	\$8.00	\$8.00	
6 CTI (Call Centers)	seat	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$25.00	\$25.00	\$25.00	\$25.00	
7 Unified Messaging	seat	\$3.77	\$3.77	\$3.77	\$3.77	\$3.77	\$4.00	\$4.00	\$4.00	\$4.00	
8 Per seat adjustment	10% seat			-\$0.02	-\$0.02	-\$0.02	-\$0.02	-\$0.02	-\$0.02	-\$0.02	
for each 10%	increase										
9 Per seat adjustment	10% seat			\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	
for each 10%	decrease										
10 New IPT Service	seat	\$19.14	\$19.14	\$19.14	\$19.14	\$19.14	\$19.14	\$19.14	\$19.14	\$19.14	
C. Infrastructure Charges:*											
1 Limited	seat	\$0.00	\$6.27	\$8.56	\$12.69	\$15.53	\$14.47	\$14.47	\$14.47	\$14.47	
2 Basic	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$15.23	\$15.23	\$15.23	\$15.23	
3 Receptionist/Operator	seat	\$0.00	\$7.26	\$9.91	\$14.70	\$17.99	\$16.76	\$16.76	\$16.76	\$16.76	
4 Executive	seat	\$0.00	\$6.93	\$9.46	\$14.03	\$17.17	\$16.00	\$16.00	\$16.00	\$16.00	
5 Call Center Basic Ager	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$14.25	\$14.25	\$14.25	\$14.25	
6 Call Center Enhanced	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$14.25	\$14.25	\$14.25	\$14.25	
7 Call Center Supervisor	seat	\$0.00	\$7.26	\$9.91	\$14.70	\$17.99	\$15.78	\$15.78	\$15.78	\$15.78	
8 Elevator	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$15.23	\$15.23	\$15.23	\$15.23	
9 Emergency	seat	\$0.00	\$6.60	\$9.01	\$13.36	\$16.35	\$15.23	\$15.23	\$15.23	\$15.23	
10 Guest	seat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
11 Centrex	per occur	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

Seats		Prices per Month									
		Base Contract Period (5 Years)					Option 1 (Exercised)	Opti	on 2	
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	
3. Per Occurrence Charges											
1 Fax Line	line	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$4.00	\$4.00	\$4.00	\$4.00	
2 Remote Access Accou	account	\$7.24	\$7.24	\$7.24	\$7.24	\$7.24	\$8.00	\$8.00	\$8.00	\$8.00	
3 VPN Only Account	account	\$0.32	\$0.32	\$0.32	\$0.32	\$0.32	\$0.40	\$0.40	\$0.40	\$0.40	
4 Video Conferencing Se	conference	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
5 Out of State Conference	call	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
6 Security-Email	seat	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48	\$0.60	\$0.60	\$0.60	\$0.60	
7 Security-Web	seat	\$1.18	\$1.18	\$1.18	\$1.18	\$1.18	\$1.25	\$1.25	\$1.25	\$1.25	
8 Security-Web Hosting	seat	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05	
9 Data Only Port	line	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.05	\$1.05	\$1.10	\$1.10	
10 LAN Service	LAN Port	See LAN S	upport Serv	ices Pricing							
11 Line Support Charge	line	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	
4. Charges for Increased Data Capacity											
1											
2											
3											
4											
5											

^{*} Infrastructure Investment Charge for Year 2 was approved in December 2005 by TEGC. Year 3 and forward are ONLY estimates that need TEGC approval. Amounts shown are what will be collected if contract seat rates remain at Year 1 prices.